



DEMGY Group pursues its growth strategy with the announcement of the acquisition of E.I.S. Aircraft GmbH, a German company specializing in the production of thermoplastic and composite components for the aerospace industry.

The acquisition of E.I.S. Aircraft GmbH enables the DEMGY Group to consolidate its activities in Germany and strengthen its European leadership, by becoming one of the leading processors of high value-added plastics for the aeronautics sector, with high-performance plastic and composite solutions that are lighter than metal, to promote energy savings.

Press release - Saint-Aubin-sur-Gaillon, October 10, 2023

E.I.S. Aircraft GmbH is a long-standing industrial player, in Germany and more widely in Europe, **specializing in cabin interiors**, with the production of **custom components** and with its **own range of standardized products**. It has **essential industrial know-how in composites and plastic injection molding**, crucial for Tier 1 suppliers and a large number of OEMs.

E.I.S. Aircraft GmbH becomes DEMGY EIS GmbH



Innovation has always been part of DEMGY Group's DNA. The acquisition of E.I.S. Aircraft on September 28, 2023 is in line with this **commitment to innovation and continuous improvement in structural lightening**. Indeed, one of the pillars of E.I.S Aircraft is an activity dedicated to the deployment of new products for aircraft interiors, representing highly critical know-how in the transformation of new materials into high-performance composites and plastics.



*"DEMGY and E.I.S. Aircraft are two of Europe's historic players in the production of plastic and composite components for the aerospace industry. **Our 2 entities are perfectly aligned in terms of their values and the strategy of lightening aircraft to promote the decarbonization of the aeronautical sector.** I'm delighted that our teams have joined forces, enabling DEMGY Group to accelerate its international development and **become one of the leaders, if not the European leader, in the production of plastic and composite parts for the aerospace industry**",* explains **Pierre-Jean LEDUC**, Chairman of DEMGY Group.

The acquisition of E.I.S. Aircraft by DEMGY Group creates a European leader in high value-added plastics processing for the aerospace industry. Thanks to DEMGY EIS, DEMGY Group will have two additional production sites and will strengthen its position in Germany (in the towns of Lemgo and Euskirchen, at the heart of the European aeronautical equipment industry).

Indeed, the acquisition of E.I.S. Aircraft GmbH means that the **aerospace market is once again DEMGY Group's 1st market**, ahead of the automotive and medical sectors. In fact, this stronger position will enable us to deploy innovative solutions on a larger scale to lighten structures and offer components created from bioplastics or flax composites (Flaxcomp[®]). Similarly, DEMGY Group will enable its current customers and those of E.I.S. Aircraft to benefit from numerous inter-site synergies, notably with our DEMGY Normandie, DEMGY Atlantique, DEMGY Romania and DEMGY Chicago entities.

Thanks to this acquisition, DEMGY Group sales will exceed €100 million by 2023. DEMGY Group will now have 10 plants with a total workforce of 800 people.

DEMGY EIS: a European leader in thermoplastics and composites processing for the aeronautics industry.

At its Lemgo site, the company designs and manufactures injection-molded products from thermoplastic components dedicated to the aeronautics sector: equipment for aircraft cabins, armrests, shelves, air ducts, etc. DEMGY EIS also produces its own molds and tooling and assembles the manufactured products.

The Euskirchen site specializes in composite materials, from development to assembly and finishing. DEMGY EIS produces components for baggage compartments, class dividers, emergency equipment, seats for flight crews, and more.



*"This acquisition is a **real opportunity** for E.I.S. Aircraft to **create technological and commercial synergies with DEMGY Group**. Our aim is to make DEMGY EIS an even stronger company, and to offer our customers an even more comprehensive range of products and services", says **Dr Marcus Bernard, Director of DEMGY EIS**.*

DEMGY & E.I.S. Aircraft: innovation for DNA and always in project mode

As with the DEMGY Group, **innovation is part of E.I.S. Aircraft's DNA**.

- The R&D team is constantly identifying new ways of designing products and working on the possibility of manufacturing parts in high-performance plastics and composites rather than metal, to make them lighter.
- E.I.S. Aircraft always offers solutions tailored to the specific needs and challenges of its customers (build-to-spec, build-to-print).
- E.I.S. Aircraft holds numerous patents for products designed and manufactured in its own factories.
- E.I.S. Aircraft is unique in that it manufactures its own tools and molds and assembles its own products.

About DEMGY Group:

Founded in 1947, DEMGY, an innovative plastics technology group, designs and manufactures high-performance plastic and composite solutions that are lighter than metal, to promote energy savings in sectors with a high carbon footprint.

In 2023, its Multiplasturgy® concept, a one-stop shop for its 14 areas of expertise, will become circular: circular Multiplasturgy®. A new cycle begins thanks to eco-design, which enables upstream management of production end-of-life and recyclability.

The Normandy-based Group has five sites in France, including its head office in St-Aubin-sur-Gaillon (27), two in Romania, one in the United States and 2 R&D centers.

In 2022, the DEMGY Group generated sales of 75 million euros, 7% of which was invested in R&D and capital expenditure. DEMGY employs 660 people.

About E.I.S. Aircraft GmbH:

For over 60 years, E.I.S.-Aircraft has been a specialist supplier of thermoplastic components to the aerospace industry. Its two sites in Euskirchen and Lemgo cover a full range of services along the entire supply chain: design, manufacturing, project management, production, and after-sales service.

EIS Aircraft suffered the full force of the aeronautics crisis in 2020 due to the pandemic. Faced with these difficulties, it was taken over in June 2021 by the financial company RESTART AG, owned by Markus Hüter.

The EIS Aircraft Group, headquartered in Euskirchen, Germany, owned 3 entities, 100% in the aeronautical industry before 2021: the Euskirchen site to produce composite parts, the Lemgo site to produce thermoplastic parts and also a site dedicated to the maintenance of cabin interiors, which was closed in 2021 following the COVID crisis.

This restructuring plan and the strong upturn in the aeronautics business have enabled the EIS Aircraft group to return to healthy profitability, and to feel confident in accelerating its developments and modernizing its workshops to better meet the current and future expectations of customers such as Airbus and Boeing.

Today, E.I.S. Aircraft offers its customers innovative products and guaranteed quality services. The company has successfully passed the most stringent quality controls carried out by national and international aviation authorities, as well as audits carried out by its major customers. E.I.S. Aircraft holds key certifications across the entire aeronautical value chain, including EASA 21G, EASA 21J and EASA Part 145, in addition to EN9100 certification. In 2022, E.I.S. Aircraft achieved sales of 22 million euros. E.I.S. Aircraft employs 130 people.

Advisors:

E.I.S. and RESTART AG were assisted in this transaction by: Mr. Norbert Schröer | Lawyer & Tax Consultant

DEMGY Group was assisted in this project by:

For mergers & acquisitions (M&A): Icone Group, Ms. Stefanie Pfeffel

For legal aspects, by Theisemann & Cie, Dr. Rüdiger Theisemann in Germany and by ALDA, Mr. Luc Dartois in France

Financial, tax and social due diligence by Mazars Germany